

Moving Forward with Integrated Federal Procurement

and
Eliminating 3rd Party Contracting Software

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Introduction

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- 10+ years Oracle Federal Financials Functional/Technical Experience
- Emphasis Areas: GL, Budget Execution, Fed Admin, AR, AP, Fed Reporting, PA, PO, iProc, Proc Contracts, XML/BI Publisher, Discoverer, SQL, PL/SQL, etc.
- Sample Federal Customers: USAF/USTC-DEAMS, DFAS, TMA,SDDC/MTMC, MSC, SBA, DOI-NBC (TDA, VCT, SSS, MCC, CSOSA/PSA), DOE-Nevada Test Site, US House of Reps, OPM, etc.

Agenda

- Background on Current Procurement Challenges for Federal EBS
- End to End Procurement Functionality Review Highlighting Recent Procurement Enhancements with Federal Relevance
 - Requisition, Demand Management
 - RFQ, Terms
 - Purchase Order, Contract Authoring, Standard SF Contracting Forms
- R12 Integration with IAE FedBizOpps & FPDS-NG
- MOAC & SLA Relationship
- 12.1 & The Future: FCLM
- Wrap-Up
- Additional Resources

Presentation Goal: To enhance understanding of new EBS R12 Procurement Concepts, Capabilities and Terminology with a focus on relevant topics to Federal EBS customers.

We've come a long way from.....

The screenshot displays the Oracle Purchasing Super User interface. On the left, a 'Functions' menu is open, showing options like 'Requisitions: Requisitions', 'Supplier Item Catalog', 'Funds Inquiry', 'Item Search', 'Requisitions', 'Requisition Summary', 'Requisitions', 'Purchase Orders', 'PO/REQ Exceptions', 'AutoCreate', 'Receiving', 'RFQ's and Quotations', 'Supply Base', 'Management', and 'Items'. The main window shows the 'Purchase Orders (SBA) - TestP001' form. The form includes fields for PO, Rev (TestP001 1), Type (Standard Purchas), Supplier (A-1 EXHIBITS), Site (ALBUQUERQUE), Ship-To (700050 OFC DISA), Bill-To (208050 DENVR FIN), Buyer (Hoffman, David), Status (Approved, Reserv), Created (04-NOV-2002), Contact, Currency (USD), Total (5.00), and Transaction Code (PO-002). Below the form is a table with columns: Num, Type, Item, Rev, Category, Description, UOM, Quantity. The table contains two rows: Row 1: Num 1, Type SBA PURCHA, Item, Rev, Category PURCHASE.PUR, Description Test, UOM US D, Quantity 5. Row 2: Num 2, Type SBA ZERO D4, Item, Rev, Category PURCHASE.PUR, Description Test, UOM US D, Quantity 1. At the bottom, there are buttons for 'Catalog...', 'Currency...', 'Terms', 'Shipments', and 'Approve...'. The Windows taskbar at the bottom shows the Start button and several open applications including Oracle Applic..., Toolbar, TRAIN INSTA..., and Purchase Or...

...to Today's R12 Procurement Suite Capabilities.

ORACLE® Contracts

ORACLE® Sourcing

ORACLE® iProcurement

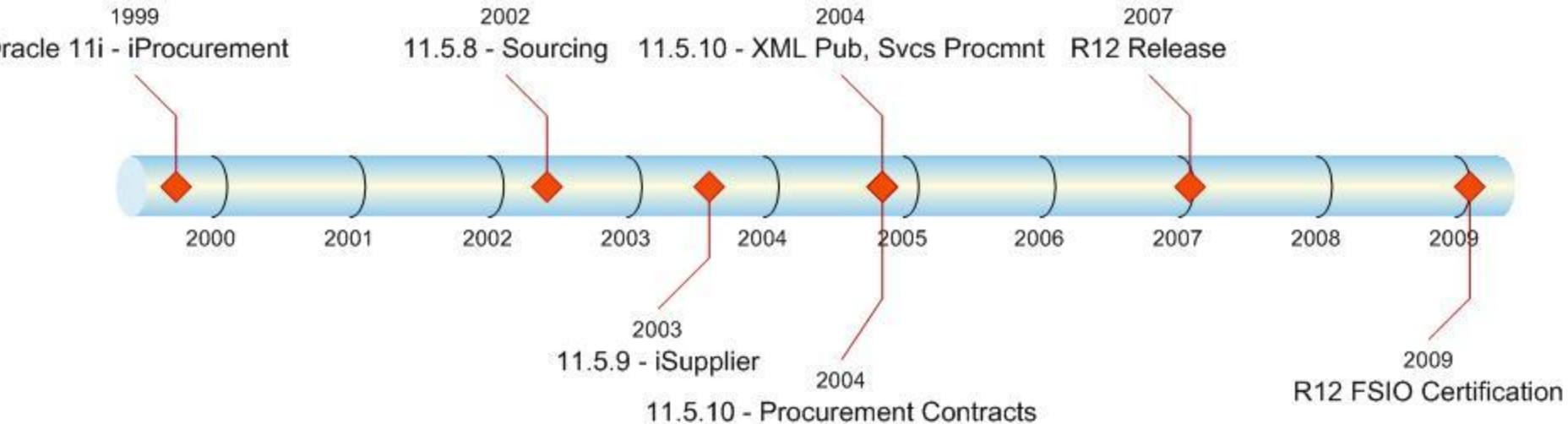
ORACLE® Payables

ORACLE® XML Publisher

ORACLE® Services Procurement

ORACLE® Approvals Management

The screenshot shows the Oracle Purchasing interface. At the top, there are navigation tabs: Requisitions, Orders, Agreements, Deliverables, Negotiations, and Suppliers. Below this is the 'Demand Workbench' section with a 'Summary' tab. A 'Views' section allows users to select a view (currently 'Unassigned Requisitions') and includes 'Go' and 'Personalize' buttons. A 'Document Builder' section on the right offers options for 'Type' (New Order) and '* OU' (with a search icon), and shows 'Number of Lines' as 0. At the bottom, there are buttons for 'Add', 'Return', 'Reassign', 'Cancel Split', and 'Save Split', along with pagination controls for 'Previous' and 'Next 10'.



So let's learn how to take advantage....

Procurement Challenges for Federal EBS Customers

Leveraging the integrated nature of the R12 Advanced Procurement Suite helps us overcome many challenges felt today in maintaining separate EBS Financials and 3rd party COTS or custom procurement applications.

Sample of 3rd Party Integration Cons:

- Interface Sys Maintenance & Dev Costs
- Workload Costs from working rejects
- Purchasing Doc APIs provide limited options
- Manual updates back to Reqs req'd due to Contract Actions (e.g. Splits)
- Differences in contract structures
- Obligated balances may not be updated real-time
- Multiple Supplier Records/Maint. Req'd



Momentum Acquisitions



R12 Requisitioning/iProc Enhancements

- Enhanced Approval Functionality for Requisitions
- Auto-Approval for Requestor-driven changes based on tolerances
- RFQ Required Indicator lets the Requestor drive the automatic creation of an RFQ document upon Req approval
- Miscellaneous:
 - Receipt Reminders
 - Work Confirmations
 - Search and LOV Enhancements
 - iProc Catalog Enhancements

Enhanced Req Approval Capability/Flexibility

- R12 Approvals Management now facilitates Position Hierarchy – based Approvals for Reqs
- Parallel Approvals using either 1st responder wins or Consensus
- FYI Notifications
- Graphical Approval Chain view from the Requisition

ORACLE® Approvals Management Return To Dashboard Home Logout Help Preferences Diagnostics

Transaction Type Details Item Classes Mandatory Attributes **Review**

Update Transaction Type: Review Cancel Back Step 4 of 4 Finish

Application **Purchasing**
Transaction Type ID **PURCHASE_REQ**
Transaction Type Description **Purchase Requisition Approval**

Item Classes

Details	Item Class	Order Number	Parallellization	Sublist Mode
Show	Header	1	Serial	Parallel
Show	Line Item	2	Parallel	Parallel

Mandatory Attributes

[Show All Details](#) | [Hide All Details](#)

Details	Attribute	Static Usage	Value / Query
Show	ALLOW_DELETING_RULE_GENERATED_APPROVERS	Dynamic	select decode(PO_AME_SETUP_PVT.is_system_approver_mandatory(:transactionId), 'N', 'true', 'false') from dual
Show	ALLOW_REQUESTOR_APPROVAL	Dynamic	select decode (PO_AME_SETUP_PVT.can_preparer_approve(:transactionId), 'Y', 'true', 'false') from dual

Tolerances to Streamline Change Order Approvals

R12 supports the integration of tolerances that can allow Auto-Approval of Requestor-driven change orders, without having to involve the buyer.

ORACLE Purchasing

Change Order

Auto-Approval Tolerances for Agreements			Auto-Approval Tolerances for Orders		
Attribute	Measure	Maximum Increment	Attribute	Measure	Maximum Increment
Header Amount Agreed	%	<input type="text"/>	PO Amount	%	<input type="text"/>
Header Amount Limit	%	<input type="text"/>	Header Amount Limit	%	<input type="text"/>
Unit Price	%	<input type="text"/>	Unit Price	%	<input type="text"/>
Price Limit	%	<input type="text"/>	Line Quantity	%	<input type="text"/>
Line Quantity Agreed	%	<input type="text"/>	Line Amount	%	<input type="text"/>
Line Amount Agreed	%	<input type="text"/>	Schedule Quantity	%	<input type="text"/>
Price break - Quantity	%	<input type="text"/>	Schedule Amount	%	<input type="text"/>
Price break - Price	%	<input type="text"/>	Pay Item Price	%	<input type="text"/>
			Pay Item Quantity	%	<input type="text"/>
			Pay Item Amount	%	<input type="text"/>
			Distribution Quantity	%	<input type="text"/>
			Distribution Amount	%	<input type="text"/>
			Contractor Start Date	Days	<input type="text"/>
			Contractor End Date	Days	<input type="text"/>
			Need-By Date	Days	<input type="text"/>
			Promised Date	Days	<input type="text"/>

Auto-Approval Tolerances for Releases		
Attribute	Measure	Maximum Increment
Schedule Price	%	<input type="text"/>
Schedule Quantity	%	<input type="text"/>
Schedule Amount	%	<input type="text"/>
Distribution Quantity	%	<input type="text"/>
Distribution Amount	%	<input type="text"/>
Need-By Date	Days	<input type="text"/>
Promised Date	Days	<input type="text"/>

RFQ Required

By checking “RFQ Required”, once the Requisition is approved, it will automatically generate a new sourcing document to procure the Goods/Services.

The “Negotiated” check box is used for reporting/intelligence to identify all Reqs using negotiated prices.

ORACLE iProcurement

Shop | Requisitions | Receiving | Contractors

Stores | Shopping Lists | **Non-Catalog Request** | Contractor Request

Non-Catalog Request

* Indicates required field

* Item Type: Goods or services billed by amount

* Item Description: Services

* Category: SERVICES.TEMPTECH

* Amount: 1000

* Currency: USD

RFQ Required

Negotiated

Misc Enhancements

Confirm Receipt Notification: When an invoice is matched to a PO set for 3-way match, yet a receipt is not yet entered, R12 will send notification to remind the receipt to be entered.

Work Confirmations: Using iSupplier, vendors can submit a notice of work confirmation that routes for approval. If desired, invoices can be automatically created for payment based upon the quantity or milestone confirmed.

Search and LOV Enhancements

iProcurement Catalog Enhancements

Buyer Demand Mgmt New Features

- Professional Buyers Work Center (PBWC)
- Demand Workbench
- Document Builder
- Document Styles
- Streamlined RFQ Creation from Requisitions

Professional Buyers Work Center (PBWC)

ORACLE® Purchasing Home Logout Preferences Help

Requisitions | Orders | Agreements | Deliverables | Negotiations | Suppliers

Demand Workbench | **Summary**

Requisitions: Summary > Requisition 2012 > Requisition 2012 Line 1: Details >

Standard Purchase Order: 2007, 0 (Total GBP 1,298.00)

Currency=GBP

Actions: View Receipts (dropdown), Go, Ok

Order Information

General		Terms and Conditions		Summary	
Total	1,298.00	Payment Terms	45 Net (terms date + 45)	Total	1,298.00
Supplier	Dell Computers	Carrier	United Parcel Service	Received	1,298.00
Supplier Site	FED DELL	FOB	Origin	Invoiced	1,298.00
Address	1500 Stonecroft Blvd Chantilly, VA 20151	Freight Terms	Due	Payment Status	Not Paid
Buyer	Rockland, Mr. Theodore C.	Shipping Control			
Order Date	09-Jan-2006 16:19:56	Ship-To Address			
Description		Address	100 East Capitol Street Washington, DC 20002		
Status	Approved	Bill-To Address			
Note to Supplier		Address	1600 Pennsylvania Avenue Washington, DC 20032		
Operating Unit	US Federal Government				
Sourcing Document					
Supplier Order Number					
Attachments	None				

PD Details

Show All Details | Hide All Details

Details	Line	Type	Item/Job	Supplier Item	Description	UOM	Qty	Price	Amount	Status	Attachments	Reason
Show	1	Goods		Delivery	Delivery	Each	2	25	50.00	Open		
Show	2	Goods		55551	Dell OptiPlex 170L Micro Tower Chassis	Each	2	624	1,248.00	Open		

The Professional Buyers Work Center provides a streamlined, more user-friendly approach to procurement actions and data, saving time.

Demand Workbench

Requisitions | Orders | Agreements | Deliverables | Negotiations | Suppliers

Demand Workbench | Summary

Demand Workbench
* Indicates required field

Views

View:

Select Requests: |

[Select All](#) | [Select None](#)

Select	OU	Requisition	Line	Item/ Job	Qty	Unit	Price	Curr	Need-By	Source	Actions
<input type="checkbox"/>	Vision Operations	10874	2	Stop-Step 4-Step Ladder with Right Handrail, 27 inch Top Step, 23-3/4 inch x 33-1/2 inch x 40-3/4 inch	1	EA	643	USD	28-Aug-2005 22:00:00	Corporate Express Office Supply	
<input type="checkbox"/>	Vision Operations	10526	1	DVD-B100	1	Each	500	USD	22-Apr-2005 22:00:00		



Split Icon

The Demand Workbench provides buyers quick insight into Approved Requisitions open for action. Buyers can perform numerous actions including Splits right in the Demand Workbench.

Demand Workbench

Confirmation

Requisition Line 6241 ,1 has been split into Requisition Line 6241 ,2 and Requisition Line 6241 ,3

Demand Workbench

* Indicates required field

● Indicates a changed request

Views

View

Select Requests: | 21-30

[Select All](#) | [Select None](#)

Select OU	Requisition	Line	Item/Job	Qty	Unit	Price	Curr	Need-By	Source	Actions
<input type="checkbox"/> Vision Operations	6241 ,2	2 ●	DVD-B100	<input type="text" value="7"/>	Each	500	USD	01-Apr-2004 22:00:00		
<input type="checkbox"/> Vision Operations	6241 ,3	3 ●	DVD-B100	<input type="text" value="3"/>	Each	500	USD	01-Apr-2004 22:00:00		

Clicking the Split Icon immediately splits the requisition line into add'l lines and prompts the user to specify the split quantities or amounts.

Demand Workbench

Demand Workbench

* Indicates required field

Save Search

Search

Show table data when all conditions are met.
 Show table data when any condition is met.

Buyer is

Requisition is

Category is

Supplier is

Go Clear Add Another Buyer Add

Select Requests: Add Return Reassign Cancel Split Save Split

Select All | Select None

Select OU	Requisition	Item/ Job	Qty	Unit	Price	Curr	Need-By	Source	Actions
<input checked="" type="checkbox"/> Vision Operations	6241.3	DVD-B100	3	Each	500	USD	01-Apr-2004 22:00:00		
<input type="checkbox"/> Vision Operations	6241.2	DVD-B100	7	Each	500	USD	01-Apr-2004 22:00:00		

Document Builder

Type New Order

* OU Add To Order

Number New Auction

New Order

New RFQ

The Document Builder provides functionality similar to the traditional AutoCreate, but provides additional options for RFQ and Auction Creation. Select the applicable Requisitions Lines, Doc Type and click Add.

Document Builder

Document Builder

Type

* OU

* Outcome

Number of Lines

Document Builder

Type **New Order**

OU **Vision Operations**

Agreement

Supplier

Site

Currency

* Style

Recently Added Items

DVD Burner 8X	3	Each
Number of Lines	1	
Total	1,500.00	USD

Document Builder

Type **New RFQ**

OU **Vision Operations**

Outcome **Standard Purchase Order**

* Style

Recently Added Items

DVD Burner 8X	3	Each
Number of Lines	1	
Total	1,500.00	USD

The Document Builder will assimilate the lines selected and prompt for additional information depending on the document type. R12 Introduces Purchasing Document Styles that limits the type of information shown on the subsequent RFQs, POs, etc. This prevents extraneous information/fields from appearing on the documents when not needed.

PO Document Styles

Document Styles have a variety of definition items to control document appearance.

For example, Styles can be created for Services type purchases only, which then mitigates all fields associated with Goods purchases from appearing on the Purchasing Forms for docs using that type of Style.

Complex Payments

- Advances
- Retainage
- Progress Payments
 - Pay Items Milestone
 - Rate
 - Lump Sum
- Treat Progress Payments as Contract Financing

Document Styles >

Create Document Style

* Indicates required field

* Name

Description

Status

Document Types

Enable Type	Display Name
<input checked="" type="checkbox"/> Standard Purchase Order	<input type="text" value="Services Order"/>
<input type="checkbox"/> Contract Purchase Agreement	<input type="text"/>
<input type="checkbox"/> Blanket Purchase Agreement	<input type="text"/>

Commodities

Purchase Bases Goods
 Services
 Temp Labor

Line Types

Line Type	Delete
<input type="text"/>	<input type="button" value="Delete"/>


Complex Payments

- Advances
- Retainage
- Progress Payments

Document Builder


Demand Workbench | Summary
Requisitions: Demand Workbench >
Update Document Builder: New RFQ

* Indicates required field

* Style 

Requests

* Group By

OU	Requisition Item/ Job	Qty	Unit	Price	Curr	Need-By	Source	Remove
Vision Operations	14404, 4	Services	4 Hour	99	USD			

To complete the new Document Build process, buyers click Create on the Document Builder for and confirm the Build creation here, which then generates the new Sourcing or Purchasing Document and prompts for additional data.

Sourcing New Features

- Negotiation Styles
- Complex Payments Negotiation
- Automated Scoring based on acceptable response values
- Enhanced Team Scoring capability
- Support for 1000s of RFQ line items
- PDF printing of Negotiation Documents, Complete vs Supplier
- Capability for using position-based hierarchies for award approval
- Integration of Contract Terms into Sourcing documents
- Miscellaneous Usability Enhancements

Sourcing Negotiation Styles

Negotiation Styles provide functionality for sourcing documents to control the types of fields and items applicable to a sourcing document.

Update Negotiation Style

* Indicates required field

* Name
 Description
 Status **Active**

Negotiation Header Controls

Select the controls that you want to include in this style.

- Configure for large negotiations
- Requirements
- AutoExtend in Auctions
- Collaboration Team
 - Team Scoring
- Proxy Bidding in Auctions
- Power Bidding and Quoting in Auctions and RFQs

Negotiation Line Controls

Select the controls that you want to include in this style.

- Lines in RFI
- Lots
- Line Groups
- Line Attributes
 - Multi-Attribute Scoring in Auctions and RFQs
- Cost Factors in Auctions and RFQs

Document Types

Select the document types to which you want this style to apply.

Document Type	Enabled
Auction	<input checked="" type="checkbox"/>
RFQ	<input checked="" type="checkbox"/>
RFI	<input checked="" type="checkbox"/>

Sourcing RFQ Created

ORACLE Purchasing

Home Logout Preferences Help Personalize Page Diagnostics

Requisitions Orders Agreements Deliverables Negotiations Suppliers

Create RFQ 85613: Header

* Indicates required field

* Title
 Buyer **Baugh, Larry**
 Negotiation Style **Standard Negotiation**
 Operating Unit **Vision Operations**
 Quote Style
 Outcome **Retainage**
 Event
 Security Level
 Sourcing Project
 Description

Collaboration Team

Select Members:

[Select All](#) | [Select None](#)

Select	*Member	Position	Approver	Access	Task	Target Date	Last Notified	Remove
<input type="checkbox"/>	Baugh, Larry W		<input type="checkbox"/>	Full	<input type="text" value=""/>	<input type="text" value=""/> <input type="button" value="Calendar"/>		

Using the document builder in the demand workbench automatically creates a draft RFQ, where further information can be entered.

Negotiating Complex Payment Terms and Pay Items

R12 provides a host of new functionality to support complex contract payments, which includes the capability to articulate and negotiate various aspects of these payment terms in sourcing.

New complex payment functionality includes items such as:

Pay Items – Specific milestones or deliveries that trigger vendor payments.

Progress Payments/Schedule – A schedule of payments of Pay Items.

Contract Financing Payments – Advance payments to vendors supporting large, complex contracts prior to delivery.

Recoupments – The method for reducing the Advance Payment balance based on work performed. Recoupment Rate.

Retainage (aka Contract Holdback) – A holdback of a certain percentage of contract payment until specific milestones are met. Retainage Rate.

Sourcing Complex Payment Terms

Create RFQ 87612: Lines

Display Rank As **Win/Lose**
 Ranking
 Number of Lines
 Last Line Number

Suppliers can modify Pay Items
 Cost Factors

Financing		Retainage	
Financing Attributes	Negotiable	Retainage Attributes	Negotiable
Progress Payment Rate (%)	<input checked="" type="checkbox"/>	Maximum Retainage Amount	<input checked="" type="checkbox"/>
Advance Amount	<input checked="" type="checkbox"/>	Retainage Rate (%)	<input checked="" type="checkbox"/>
Recoupment Rate (%)	<input checked="" type="checkbox"/>		

Lines: Create Line 1 (RFQ 87612)

* Indicates required field

Line Type
 * Description
 * Category
 * Ship-To Address
 Default Owner

Currency **USD**
 Price Precision **Any decimal places**
 Start Price
 Target Price
 Display To Suppliers
 Current Price
 Need-By From
(example: 21-Feb-2009 19:45:00)
 Need-By To

Financing		Retainage	
Progress Payment Rate (%)	<input type="text" value="100"/>	Maximum Retainage Amount	<input type="text" value="500000"/>
Advance Amount	<input type="text" value="50,000"/>	Retainage Rate (%)	<input type="text" value="10"/>
Recoupment Rate (%)	<input type="text" value="80"/>		

Purchase Order New Features

- Professional Buyers Work Center (PBWC)
- PO Enhancements for Complex Services
- Document Styles that control Purchase Order look and feel
- Document Publishing Enhancements
- Tolerances to Streamline Change Order Approvals
- Miscellaneous Usability Enhancements

Complex Payment Terms and Pay Items

Update Line 2 (Complex Services Order 6047)

Actions

Operating Unit **Vision Operations**

Currency **USD**

* Indicates required field

Line Type Fixed Price Services
 * Description services
 Supplier Item

* Category SERVICES.TEMPTECH
 * Price 100000
 Negotiated No

Work Details

Location M1- Seattle Mfg
 Organization M1
 Need-By Date 15-Jun-2009 00:00:00
 Promised Date
 Destination Type
 Requester
 Deliver-To Location

Financing

Retainage

Advance Amount 20000
 Recoupment Rate (%) 80
 Progress Payment Rate (%) 10
 Maximum Retainage Amount 15000
 Retainage Rate (%) 10

Header Lines Pay Items Distributions

Operating Unit		Vision Operations		Status		Incomplete		Total		100,000.00 USD	
Line	*Pay Item	*Type	*Description	Qty	Unit	Value (%)	*Price	Amount	Need-By Date	Actions	
2	1	Lump Sum	services1				10000				
2	2	Lump Sum	services2				30000				
2	3	Milestone	Milestone1			20	20000				
2	4	Milestone	Milestone2			40	40000				

Contract Terms

Update Complex Services Order 6047: Contract Terms

Actions

Authoring Party **Internal**
Contract Administrator
Legal Contact

Contract Source **Structured Terms**
Contract Template **Vision Operations Services Procurement Terms for PO**

Clauses Deliverables

Select Terms: |

[Select All](#) | [Select None](#) | [Expand All](#) | [Collapse All](#)

Select	Focus	Title	Terms Structure Details		Contract Expert	Select Alternate	Update	Delete
			Standard	Mandatory				
<input type="checkbox"/>		Contract Terms						
<input type="checkbox"/>		I. Introduction						
<input type="checkbox"/>		II. Services & Payment						
<input type="checkbox"/>		III. Term & Termination						
<input type="checkbox"/>		IV. Confidential Information						
<input type="checkbox"/>		V. Relationship of the Parties						
<input type="checkbox"/>		VI. Representations & Warranties						
<input type="checkbox"/>		VII. Indemnification						
<input type="checkbox"/>		VIII. Insurance						
<input type="checkbox"/>		IX. Waiver, Limitation of Liability						
<input type="checkbox"/>		X. General						
<input type="checkbox"/>		XI. Deliverables						

Select Terms: |

Procurement Contracts functionality provides the capability for clauses, terms and other information to be associated with the POs.

Document Publishing

Prior to release 12, creating specific XML Publisher PO output required the use of the XSL-FO style sheets, but now RTF or PDF templates can be utilized.

In addition, instead of specifying a specific XML Publisher layout template to control which PO Output format to use, users generating the PO Output for Communication request can specify the desired output as a parameter within the request.

Producing standard SF Procurement Forms with XML Publisher



OF347.pdf



OF347 Contd.pdf



SF26.pdf



SF1449.pdf



SF30.pdf



SF33.pdf

XML Publisher supports the capability of mapping Oracle Purchasing data elements into the standard Federal form fields, enabling streamlined, on demand creation of required Federal forms to be produced with the associated contract information.

Cross-Cutting Procurement Contracts Enhancements

- MS Word Synchronization
- Contract Deviations Analysis Capability
- Clause Usage Analysis Capability
- XML Interface for Clause Import
- Support for Clause Relationships & Variables
- Misc Authoring Enhancements
- Addition of Contract Administrator & Legal Contact on Contracts

Contract Deviations

Users can view contract deviations on-line, download a report of deviations and enter data directly into the Approval Abstract to explain any deviations.

Cancel Download Save Apply

Generate for Approval

Approval Abstract

[Change to Plain Text Mode](#)

Rich text editor toolbar with icons for Cut, Copy, Paste, Bold, Italic, Underline, Bulleted List, Numbered List, Indent, Outdent, Undo, and Redo.

Clause Deviations

Contract Template

View By

Category	Deviation	Section	Clause Title	Compare Text
The contract has no Clause Deviations				
Section	Clause Title	Category	Deviation	Compare Text
The contract has no Clause Deviations				

Policy Deviations

Deviation	Description
The contract has no Policy Deviations	

Cancel Download Save Apply

Contract Clause Analysis

Contract Clause Analysis

Intent **Buy**

Clause Usage **Standard and Non-Standard** Include Non-Standard From Scratch

Clause Keyword

Summarize By

Search by Specific Clauses

Document Type **All Buy Types**

Operating Unit

Clause Type

Clause Title

Clause Number

Contract Criteria

Contract Template

Supplier

Contracts

Contracts > Contract Clause Analysis >

Logged In As LB5487

Contract Clause Analysis: Results

Intent **Buy**
Clause Usage **Standard and Non-Standard**

Details	Clause Title	Clause Number	Clause Version	Non-Standard	Contract Number	Operating Unit	Contract Status	Document Type
Show	Additional Insurance Levels	1019	1		6047	Vision Operations	Incomplete	Standard Purchase Order
Show	Carrier, Certificates	1020	2		6047	Vision Operations	Incomplete	Standard Purchase Order
Show	Compliance with Laws	1015	1		6047	Vision Operations	Incomplete	Standard Purchase Order
Show	Confidential Information	1248	1		6047	Vision Operations	Incomplete	Standard Purchase Order
Show	Contractual Deliverables	1120	2		6047	Vision Operations	Incomplete	Standard Purchase Order
Show	Counsel	1018	1		6047	Vision Operations	Incomplete	Standard Purchase Order
Show	Employment Issues	1023	1		6047	Vision Operations	Incomplete	Standard Purchase Order
Show	Entire Agreement, Survival	1027	1		6047	Vision Operations	Incomplete	Standard Purchase Order
Show	Governing Law, Jurisdiction	1025	1		6047	Vision Operations	Incomplete	Standard Purchase Order
Show	Hold Harmless	1249	1		6047	Vision Operations	Incomplete	Standard Purchase Order

Previous **1-10** Next 10

Import Clauses in XML

The image shows a screenshot of the Oracle EBS 'Submit Request' dialog box. The main window is titled 'Submit Request' and contains the following fields:

- Run this Request... (with a 'Copy...' button)
- Name: **Import Clauses from XML File** (highlighted in yellow)
- Operating Unit: (empty)
- Parameters: (empty)
- Language: American English

Below the main window, a 'Parameters' dialog box is open, showing the following configuration:

- XML File Name: (empty, highlighted in yellow)
- Default Operating Unit: (empty)
- Create as Global Clause (Default): (checkbox, unchecked)
- Default Clause Status: (empty)
- Validate Only: (checkbox, unchecked)

Buttons for 'OK', 'Cancel', 'Clear', and 'Help' are visible at the bottom of the 'Parameters' dialog. The main 'Submit Request' dialog also has 'Language Settings...' and 'Debug Options' buttons, and 'Submit' and 'Cancel' buttons at the bottom.

R12 Sourcing Integration with FedBizOpps.gov

- Although a 100% Out of the Box integration solution is still in the works, Agencies can leverage Sourcing's Abstract and Forms functionality to capture required information for posting req'd solicitation information.
- XML Publisher can then be utilized to format the information captured with the proper XML tags for transmission to www.FBO.gov.

FedBizOpps 'How To' Interface Info is available at:

<https://www.FBO.gov> > General Info > Electronic Interface

Oracle White Papers:

-Publish Business Opportunities to FedBizOpps

from Oracle Sourcing (375088.1)

-Use of the Abstract and Forms Capability (329714.1)



FedBizOpps Communication.pdf



Forms_Abstacts_WhitePaper.doc

Award Integration with FPDS.gov

- Although a 100% Out of the Box integration solution is still in the works, Agencies can leverage XML Gateway to transmit required XML payloads to FPDS.
- As desired, agencies can 1) Report minimal award information through the web-service and key req'd extra information directly into FPDS-NG or 2) capture all required information in EBS and transmit all info.

FPDS-NG 'How To' Interface Info is available at:

<http://www.fpds-ng.com/downloads.html>



FPDSNG Report of New Contract Actions.pdf

Required FPDS information can be stored in Procurement Contracts as Contract Variables, although some feedback has indicated this can be a bit clumsy. R12.1 is proposed to include standard data elements to capture the data.

Storing FPDS.gov Information in Contract Variables

Purchasing: Contract Terms - Microsoft Internet Explorer

Address: https://denof14.nbc.gov:8050/OA_HTML/OA.jsp?page=/oracle/apps/okc/terms/webui/TermsStructurePG&CONFIRM_MSG_NAME=OKC_EXPRT_ARTICLES_UPDATED&_ti=3

Enter a value in the "Global Value" column to update all clauses using the variable. Check "Override Global Value" to indicate that the variable value on a specific clause should not be updated from the global value in the future.

Select	Variable	Variable Description	Supplier Updateable	Global Value
<input checked="" type="radio"/>	NBC_FPDSNG_8G_NAICS	NBC_FPDSNG_8G_NAICS	<input type="checkbox"/>	<input type="text"/>
<input type="radio"/>	NBC_FPDSNG_9E_COUNTRY_OF_ORIGIN	NBC_FPDSNG_9E_COUNTRY_OF_ORIGIN	<input type="checkbox"/>	<input type="text"/>
<input type="radio"/>	NBC_FPDSNG_10F_SYNOPSIS_WAIVER_EXCEPTION	NBC_FPDSNG_10F_SYNOPSIS_WAIVER_EXCEPTION	<input type="checkbox"/>	<input type="text"/>
<input type="radio"/>	NBC_FPDSNG_10M_SOLICITATION_PROCEDURES	NBC_FPDSNG_10M_SOLICITATION_PROCEDURES	<input type="checkbox"/>	<input type="text"/>
<input type="radio"/>	NBC_FPDSNG_7C_SERVICE_CONTRACT_ACT	NBC_FPDSNG_7C_SERVICE_CONTRACT_ACT	<input type="checkbox"/>	<input type="text"/>
<input type="radio"/>	NBC_FPDSNG_2B_EFFECTIVE_DATE	NBC_FPDSNG_2B_EFFECTIVE_DATE	<input type="checkbox"/>	<input type="text"/>
<input type="radio"/>	NBC_FPDSNG_9K_ZIP_CODE_PLACE_OF_PERFORMANCE	NBC_FPDSNG_9K_ZIP_CODE_PLACE_OF_PERFORMANCE	<input type="checkbox"/>	<input type="text"/>
<input type="radio"/>	NBC_FPDSNG_10D_NUMBER_OF_OFFERS_RECEIVED	NBC_FPDSNG_10D_NUMBER_OF_OFFERS_RECEIVED	<input type="checkbox"/>	<input type="text"/>
<input type="radio"/>	NBC_FPDSNG_10H_COMMERCIAL_ITEM_ACQUISITION_PROCEDURES	NBC_FPDSNG_10H_COMMERCIAL_ITEM_ACQUISITION_PROCEDURES	<input type="checkbox"/>	<input type="text"/>
<input type="radio"/>	NBC_FPDSNG_10P_EVALUATED_PREFERENCE	NBC_FPDSNG_10P_EVALUATED_PREFERENCE	<input type="checkbox"/>	<input type="text"/>

NBC_FPDSNG_8G_NAICS : Clauses

Details Section	Clause	Value	Override Global Value
<input type="checkbox"/> Hide FPDS-NG REQUIRED INFORMATION	FPDSNG 8G: NAICS	<input type="text"/>	<input type="checkbox"/>

Text

8G-NAICS: The North American Industry Classification System (NAICS) codes designate major sectors of the economies of Mexico, Canada, and the United States.

Instructions

Report the code that was used in the solicitation.

R12 Subledger Accounting Architecture Impact

SLA Provides:

- A new centralized, rules-based accounting engine/service utilized throughout R12 to create an agency's required USSGL accounting entries.
- A new repository (set of tables) and toolset to support various features including enhanced drilldown/reconciliation between the GL/Subsidiary modules and additional reporting capability around accounting transactions/balances.

The Advanced Procurement Suite leverages SLA across the board and provides numerous benefits such as:

- Supports proper USSGL accounting for Commitments, Obligations, Expenditures from source documents
- Supports proper USSGL accounting for Complex Payments
- Supports proper USSGL accounting for Prior Year Adjustments

R12 Multi-Org Access Control (MOAC) Impact

- MOAC allows for EBS users to access, transact and report across multiple Operating Units to streamline operations in Shared Services environments.
- The Advanced Procurement Suite leverages MOAC across the board and provides numerous benefits such as:
 - allows buyers to view and act on demand across operating units
 - shared purchasing agreements across operating units
 - receive across operating units efficiently

Procurement Federal Case Study: DOI-NBC



- DOI-NBC began focusing on deploying Procurement Contracts in 2005, implementing first for the Selective Service System for FY06.
 - Early coordination with Oracle Procurement Development in providing guidance on functionality needed.
 - Has continued to deploy Procurement Contracts for add'l customer agencies.
-
- Developed XML Publisher mapping to standard SF Contracting Forms
 - FAR Contract Terms Library loaded.
 - Developed integration with FPDS-NG web-service that transmits notice of award to FPDS-NG (add'l SocioEconomic info then keyed in to FPDS-NG).
 - Continuing to further mature the solution offering.

12.1 is here, features include

Based on the 12.1 Procurement RCD

- Secure Enterprise Search
- Deliverable AP Payment Holds
- Capability for all supplier sites to utilize a Contract Purchase Agreement
- Mass Update for PO and Requisition employee changes
- Add'l data elements to capture FPDS-NG data
- Two-Stage Evaluation for RFPs w/Surrogate bids
- Enhanced Spreadsheet integration support
- Price/Quantity Tier Enhancements
- Improved calculation of per unit total cost analysis

R12.1 Documentation, Release Contact Documents (RCD), Release Notes, Release Value Propositions, Software all Available Now.

Oracle Federal Contract Lifecycle Mgmt (FCLM)

- Oracle is not done yet and is in the process of developing additional functionality to fill a few remaining gaps with the Federal Contracting Business Processes/Systems.
- Phase 1:
 - FAR compliance, Enhanced IAE integrations (FedBizOpps, FPDS-NG), PR Amendment and modifications, Std SF Form Support
 - CLIN/SLIN, Option Lines, Document numbering enhancements, Complex pricing, Incremental Funding, PALT, Acq Planning, IDVs, Add'l Attributes (incl Socio-Economic), Nomenclature, Mods, etc.
- Phase 2:
 - DoD unique support, Add'l IAE integrations (ORCA, EPLS, CCR), Incentives/ Disincentives, Line-Level Clause applications, Add'l forms, UDAs, Umbrella Programs, etc.
- Initial capabilities planned availability: “early 2010”

To Upgrade/Implement new Advanced Procurement or Not? Be sure to Conduct a Business Case Assessment and Set Clear Goals

“Even if R12 solved world peace, why would I upgrade to 12? We already have workarounds for most benefits gained and I would risk breaking what I have working today.”

- Many people could say something similar about ever implementing a new system
- As with any upgrade, an analysis of benefits vs risk/cost needs to be conducted.
- Conduct a business case analysis on the pros of upgrading/(e.g. new efficiencies, enhanced customer service, any reduced maintenance costs from sustaining customizations, etc.) vs. the risk, time & cost of the upgrade effort.
- Consider that eventually (now 2011), 11i10 will not be supported, so a move to Fusion, R12 or something else would eventually required anyway to maintain support, so why not begin to recognize the benefits sooner than later.

Determine goals to achieve with the upgrade/implementation of new functionality and clarify scope.

Why Upgrade and Consider R12 Advanced Procurement?

- A single, integrated Req to Check process, eliminates integration challenges and improves Automation, lower TCO
- Complex Payments Scenarios accommodated
- BI Publisher supports Federal SF Forms and Contracts Output
- Native SOA Enablement/Web-Service capability for integrating w/other Federal IAE systems
- Subledger Accounting Architecture (SLA)
- Multi-Org Access Control (MOAC)
- Enhanced Usability
- Various Technical Enhancements
- Provides more current baseline for additional capabilities forthcoming

Conduct a Business Case Assessment and Establish your Goals!

Other Related Sessions

Federal Financials Special Interest Group (FED SIG)

FEDSIG, *Tuesday, May 5, 2:00PM, Peabody, Room Bayhill 1 (Mezzanine Level)*

Oracle Approvals Management (AME) Case Studies for AP, PO and HR

Susan Behn, Solution Beacon, *Monday, May 4, 8:00 AM, Room W304A*

What's in it for my Agency? R12 Federal Features and Value-Added Benefits of Upgrading

Larry Baugh, Capital City Technologies, *Monday May 4, 2:30 PM, Room W204A*

E-Business Suite Advanced Procurement: Sourcing & Contract Management 12.1 Update

Bill Tokheim, Oracle, *Tuesday May 5, 11:00 AM, Room W203B*

E-Business Suite Advanced Procurement: Supplier Management & Enablement Overview & Roadmap

Mark Peachey, Oracle, *Tuesday, May 5, 1:15 PM, Room W203B*

Update Your Suppliers in Real Time with CCR XML

Bryan Eckle, Summit2Sea Consulting, LLC, *Tuesday May 5, 3:15 PM Room W203C*

E-Business Suite Advanced Procurement: Release 12, 12.1 Overview & Update

Nagaraj Srinivasan, Oracle, *Wednesday, May 6, 3:15 PM, Room W203B*

Goodbye T-Codes! An Intro to R12 Subledger Accounting (SLA) for Federal Financials

Larry Baugh, Capital City Technologies, *Wednesday, May 6, 4:30 PM, Room W204A*

Additional Resources

- Metalink (Misc Notes):
 - 404152.1: RCD – Release 12: Oracle Advanced Procurement
 - 404152.1: RCD – RUP 12.0.6: Oracle EBS(Cumulative 12.0.1-12.0.6)
 - 561580.1: RCD – 12.1 Procurement
 - **790942.1: Oracle Apps Doc Resources, Rel 12.1**
 - 403349.1: Oracle E-Business Suite: Release 12 Transfer of Information (TOI) Online Training
- R12 Procurement Applications Documentation at:
<http://www.oracle.com/technology/documentation/applications.html>
- Various R12 Blogs & R12 Apps Related Sites online
- R12 Demo Environments, e.g.
 - http://www.solutionbeacon.com/tools_r12vision.htm

Thanks!

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